

Name: **Blackberry**Date: **28/Sep/20**

Q1 INDUSTRY RANK **39** 1-25 Ideal (4) **3**
 Industry's potential for growth relative to other industries 26-50 High Range (3)
51-75 Low Range (2)
76-100 Red Flag (1)

Q2 TIMELINESS **4** 1-2 Ideal (4) **1**
 How fast will the price of the stock rise relative to other stocks in the next 12 months? 3 High Range (2.5)
4-5 Red Flag (1)

Q3 SAFETY **4** 1-2 Ideal (4) **1**
 How much volatility is there likely to be on the stock over the next 12 months compared to it's long term trends? 3 High Range (2.5)
4-5 Red Flag (1)

Q4 DEBT **0.00** % 0-9% Ideal (4) **4**
 Debt as a % of capitalisation (Q4A / Q4B) * 100 10-30% High Range (3)
Q4A (\$B) **Q4B (\$B)** 31-50% Low Range (2)
0.000 **2700.000** 51%+ Red Flag

Q5 BETA **1.30** 0.95-1.1 Ideal (4) **2**
 Volatility of this stock relative to movement of total stock market 0.94-1.2 High Range (3)
0.91-1.49 Low Range (2)
Other Red Flag (1)

Q6 GROWTH TRENDS

Q6a What has the company's sales growth been in the last 5 years? **-39.0** % 15%+ Ideal (4) **1**
11-14.99% High Range (3)

Q6c What has the company's earnings growth been in the last 5 years? **0.0** % 6.66-10.99% Low Range (2) **1**
6.65% or less Red Flag

5 Consecutive years of uninterrupted growth - Ideal(4) Q6b Sales **1** **1**
 4 Years of growth and Growth up in last 2 years - High Range (3)
No growth in last 2 years - Low Range (2)
 2 or more years without growth - Red Flag (1) Q6d Earnings **1**

Projected Revenues (\$M)

| Q6e | Value | Ideal (4) | Range(3) | Range(2) | Flag(1) |
|-----|------------------------|-----------|-----------|-----------|------------|
| | 1500 | 15%+ | 13.6-14.9 | 12.1-13.5 | 12 or less |
| | Small less than \$400m | 15%+ | 13.6-14.9 | 12.1-13.5 | 12 or less |
| | Medium \$400-\$3999m | 12%+ | 11.1-11.9 | 10.1-11.0 | 10 or less |
| | Large \$4000m+ | 10%+ | 8.6-9.9 | 7.1-8.5 | 7 or less |

Medium

Q6f Projected Sales **-1.0** % 19-24 Ideal (4) **1**
13-18 High Range (3)
7-12 Low Range (2)

Q6g Projected Earnings **0.0** % 0-6 Red Flag (1) **1**

Total → **6**

Q7 MANAGEMENT

Q7a Are profits increasing?

Q7b Is management solid & are they anticipating future trends?

Q7c Have they handled past challenges?

Q7d Are they operating smoothly without any pending lawsuits?

4 Y's - Ideal (4) **3**
 3 Y's - High Range (3)
 2 Y's - Low Range
 1 Y - Red Flag

| | Values | Multiply by | Total | Max |
|------------------|--------|-------------|-----------|-----------|
| Industry Ranking | 3 | * | 3 | 4 |
| Timeliness | 1 | ** | 2 | 8 |
| Safety | 1 | ** | 2 | 8 |
| Debt | 4 | ** | 8 | 8 |
| Beta | 2 | * | 2 | 4 |
| Growth Trends | 1 | *** | 3 | 12 |
| Management | 3 | ** | 6 | 8 |
| | | | 26 | 52 |

40-52 Ideal (4) **TICN Guide**
 27-39 High Range (3)
 14-26 Low Range (2) **2**
 0-13 Red Flag (1)