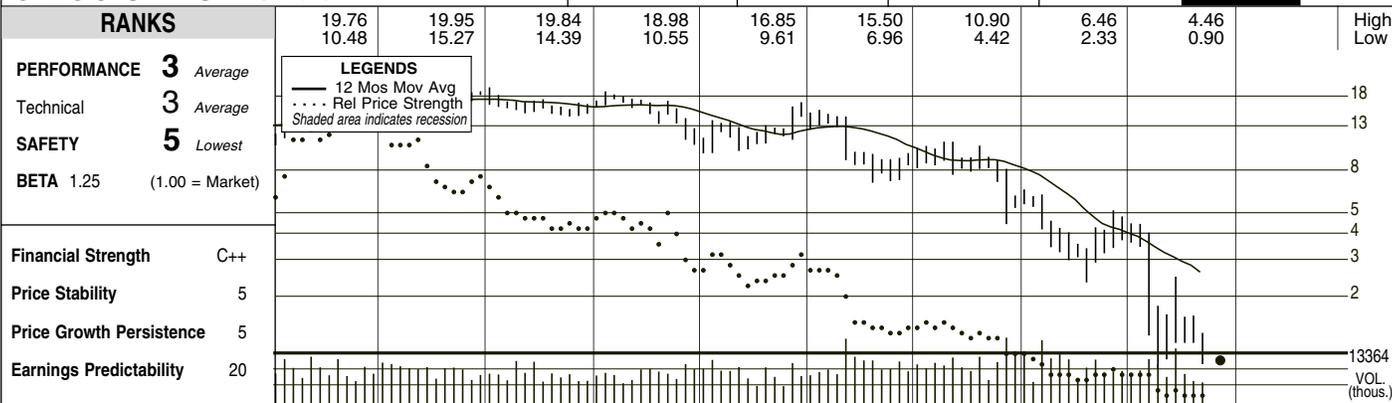


# CHICO'S FAS NYSE--CHS

RECENT PRICE **0.99** TRAILING P/E RATIO **NMF** RELATIVE P/E RATIO **NMF** DIV'D YLD **Nil** VALUE LINE



© VALUE LINE PUBLISHING LLC	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021/2022
SALES PER SH	15.86	16.99	17.49	19.50	19.23	17.91	18.22	17.21	--	
"CASH FLOW" PER SH	1.77	1.21	1.22	.89	1.56	1.47	1.09	.64	--	
EARNINGS PER SH	1.08	.41	.42	.01	.69	.71	.28	d.11	<b>d.64<sup>A,B</sup></b>	<b>d.13<sup>C</sup>/NA</b>
DIV'DS DECL'D PER SH	.21	.24	.30	.31	.32	.33	.34	.35	--	
BOOK VALUE PER SH	6.72	5.97	6.17	4.72	4.73	5.15	4.96	4.48	--	
COMMON SHS OUTST'G (MILL)	162.77	152.20	152.92	135.53	128.75	127.47	116.95	118.42	--	
AVG ANN'L P/E RATIO	15.2	42.4	38.0	NMF	17.9	14.3	29.8	--	<b>NMF</b>	<b>NMF/NA</b>
RELATIVE P/E RATIO	.97	2.38	2.01	NMF	.98	.72	1.68	--	--	
AVG ANN'L DIV'D YIELD	1.3%	1.4%	1.9%	2.0%	2.6%	3.3%	4.1%	8.9%	--	
SALES (\$MILL)	2581.1	2586.0	2675.2	2642.3	2476.4	2282.4	2131.1	2037.9	--	<b>Bold figures are consensus earnings estimates and, using the recent prices, P/E ratios.</b>
GROSS MARGIN	60.5%	59.4%	57.9%	58.6%	42.6%	42.1%	40.1%	38.8%	--	
OPERATING MARGIN	15.3%	12.8%	10.7%	10.1%	11.3%	10.6%	6.3%	3.7%	--	
NUMBER OF STORES	1357	1472	1547	1518	1501	1460	1418	1341	--	
NET PROFIT (\$MILL)	180.2	65.9	64.6	2.0	91.2	91.3	35.6	d12.8	--	
INCOME TAX RATE	37.5%	53.5%	44.5%	--	34.2%	36.4%	17.8%	--	--	
NET PROFIT MARGIN	7.0%	2.5%	2.4%	.1%	3.7%	4.0%	1.7%	NMF	--	
WORKING CAP'L (\$MILL)	295.6	168.0	260.1	167.2	174.7	247.5	210.0	17.0	--	
LONG-TERM DEBT (\$MILL)	--	--	--	82.2	68.5	53.6	57.5	42.5	--	
SHR. EQUITY (\$MILL)	1093.2	909.1	943.6	639.8	609.2	656.4	580.0	530.1	--	
RETURN ON TOTAL CAP'L	16.5%	7.2%	6.9%	.4%	13.6%	13.0%	5.7%	NMF	--	
RETURN ON SHR. EQUITY	16.5%	7.2%	6.9%	.3%	15.0%	13.9%	6.1%	NMF	--	
RETAINED TO COM EQ	13.3%	3.0%	2.0%	NMF	8.0%	7.4%	NMF	NMF	--	
ALL DIV'DS TO NET PROF	19%	58%	71%	NMF	46%	47%	121%	NMF	--	

<sup>A</sup>No. of analysts changing earn. est. in last 4 days: 0 up, 0 down, consensus 5-year earnings growth 15.0% per year. <sup>B</sup>Based upon 3 analysts' estimates. <sup>C</sup>Based upon 3 analysts' estimates.

ANNUAL RATES					ASSETS (\$mill.)			INDUSTRY: Retail (Softlines)													
<i>of change (per share)</i>	<b>5 Yrs.</b>	<b>1 Yr.</b>			2018	2019	8/1/20	<p><b>BUSINESS:</b> Chico's FAS, Inc. operates as an omnichannel specialty retailer of women's private branded casual-to-dressy clothing, intimates, and complementary accessories. It operates under the Chico's, White House Black Market (WHBM), Soma, and TellTale brand names. The Chico's brand primarily sells private branded clothing focusing on women 45 and older. The WHBM brand sells everyday basics, polished casual apparel, relaxed workwear, black and white pieces, feminine all-occasion dresses, shoes, belts, scarves, handbags, and jewelry for women 35 and older. The Soma brand sells private branded lingerie, sleepwear, and loungewear products. The TellTale brand sells private branded lingerie products. As of June 2020, it operated 1,341 stores in the United States, Puerto Rico, the United States Virgin Islands, and Canada; and 70 international franchise locations in Mexico and two domestic airport locations. Has 1835 employees. C.E.O.: Molly Langenstein Address: 11215 Metro Parkway, Fort Myers, FL 33966. Tel.: (239) 277-6200. Internet: www.chicos.com.</p> <p style="text-align: right;">N.A.</p> <p style="text-align: center;">October 16, 2020</p>													
Sales	1.0%	-5.5%		Cash Assets	186.1	127.9	124.5														
"Cash Flow"	-5.5%	-41.0%		Receivables	21.4	19.5	.0														
Earnings	-14.5%	--		Inventory (LIFO)	235.2	246.7	235.8														
Dividends	6.5%	3.0%		Other	42.5	28.7	117.4														
Book Value	-5.0%	-9.5%		Current Assets	485.2	422.8	477.7														
Fiscal Year	QUARTERLY SALES (\$mill.)			Property, Plant & Equip, at cost	1303.9	1288.9	--														
	1Q	2Q	3Q	Accum Depreciation	933.0	973.5	--														
01/31/19	561.8	544.7	499.9	Net Property	370.9	315.4	271.8														
01/31/20	517.7	508.4	484.7	Other	150.9	804.5	623.4														
01/31/21	280.3	306.2		Total Assets	1007.0	1542.7	1372.9														
01/31/22																					
Fiscal Year	EARNINGS PER SHARE			LIABILITIES (\$mill.)			<p><b>TOTAL SHAREHOLDER RETURN</b> <i>Dividends plus appreciation as of 9/30/2020</i></p> <table border="1"> <thead> <tr> <th></th> <th>3 Mos.</th> <th>6 Mos.</th> <th>1 Yr.</th> <th>3 Yrs.</th> <th>5 Yrs.</th> </tr> </thead> <tbody> <tr> <td></td> <td>-29.71%</td> <td>-24.81%</td> <td>-74.37%</td> <td>-87.01%</td> <td>-92.18%</td> </tr> </tbody> </table>				3 Mos.	6 Mos.	1 Yr.	3 Yrs.	5 Yrs.		-29.71%	-24.81%	-74.37%	-87.01%	-92.18%
	3 Mos.	6 Mos.	1 Yr.	3 Yrs.	5 Yrs.																
	-29.71%	-24.81%	-74.37%	-87.01%	-92.18%																
	1Q	2Q	3Q	4Q	Full Year	Accts Payable				143.4	134.2	108.2									
01/31/18	.26	.18	.13	.14	.71	Debt Due				.0	.0	.0									
01/31/19	.23	.13	.05	d.13	.28	Other				131.8	271.5	330.0									
01/31/20	.02	d.02	d.07	d.04	d.11	Current Liab				275.2	405.7	438.2									
01/31/21	d1.55	d.40	<b>d.19</b>	<b>d.05</b>																	
01/31/22	.05																				
Cal-endar	QUARTERLY DIVIDENDS PAID			LONG-TERM DEBT AND EQUITY as of 8/1/20						<p><b>Total Debt</b> \$149.0 mill. <b>Due in 5 Yrs.</b> NA</p> <p><b>LT Debt</b> \$149.0 mill.</p> <p><b>Including Cap. Leases</b> NA (33% of Cap'l)</p> <p><b>Leases, Uncapitalized</b> Annual rentals NA</p> <p><b>Pension Liability</b> None in '19 vs. None in '18</p> <p><b>Pfd Stock</b> None <b>Pfd Div'd Paid</b> None</p> <p><b>Common Stock</b> 119,891,000 shares (67% of Cap'l)</p>											
	1Q	2Q	3Q	4Q	Full Year																
2017	.083	.083	.083	.083	.33																
2018	.085	.085	.085	.085	.34																
2019	.088	.088	.088	.088	.35																
2020	.09	--	--																		
INSTITUTIONAL DECISIONS																					
	4Q'19	1Q'20	2Q'20																		
to Buy	85	74	64																		
to Sell	89	103	89																		
Hld's(000)	111526	108329	97859																		

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